



The Victorian Healthcare Quality Association
Presents

**How to Understand and Influence Line
Managers using DISC Behavioural Profiling
and VHQA AGM**

DISC is the popular four quadrant model which can be used to examine the behavior of individuals in their environment, similar to a Myers-Briggs type assessment. Characteristics of behavior can be grouped into four major types of personality. In a typical work team, there are varying degrees of compatibility, not just toward tasks but interpersonal relationships as well. Each person has their own unique value to the team and understanding this can assist us to better interact with all team members.

The **DISC** workshop will be presented by **Robert J Re**, from *Robert J Re and Associates*

Workshop Content:

- Introduction to DISC Behavioural Profiling
- Understanding our own motivations, strengths and fears using DISC
 - Identifying others DISC Behavioural styles
 - Modifying behaviour to influence others
- Strategies for capitalising on various DISC styles

Thursday 22 October 2009

11.00am to – 3.00pm

at

Healthscope Board Room, 1st floor

312 St Kilda Road (corner Coventry St) MELBOURNE 3004

Book early as numbers are limited to 20

Parking: 4 hour street meter parking on the Shrine side of St Kilda Road \$5.20 (meter accepts anything except 5c pieces). Parking also sometimes available underneath

312 St Kilda Road, entry from Coventry Street \$15

Tram: Along St Kilda Road from Flinders Street

Lunch is available to purchase from a café onsite, or we can order it for you for \$10



Professional Development Session
DISC workshop



REGISTRATION FORM & TAX INVOICE

ABN: 37464230458

- Payment includes arrival tea and coffee and any workshop materials
- No refunds for cancellations
- Please retain copy of this invoice for tax purposes.
- Please email your registration form to cathy.jones@healthscope.com.au

Name			
Job Title			
Organisation			
Address			
Telephone		Mobile	
Email			
VHQA member - number			<input type="checkbox"/> \$40
Non member			<input type="checkbox"/> \$60
Lunch			<input type="checkbox"/> \$10
TOTAL amount of payment			\$

PAYMENT METHOD Payment via direct deposit or cheque is preferred

<input type="checkbox"/> Cheque enclosed made payable to VHQA Inc																		
<input type="checkbox"/> Direct Deposit to VHQA Inc BSB: 063141 Account No: 10051425 Use your name as reference																		
<input type="checkbox"/> Credit Card <input type="checkbox"/> Visa <input type="checkbox"/> Mastercard <input type="checkbox"/> Bankcard																		
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Exp. Date / Name of cardholder:																		

Email this registration form to cathy.jones@healthscope.com.au

If paying by cheque, mail to VHQA, PO Box 55, East Melbourne, Vic 8002